

**2010 SUPPLEMENTAL HEALTH CARE EXHIBIT'S EXPENSE ALLOCATION
REPORT - DESC OF QUALITY IMPROVEMENT EXPENSES - 217
95173 - Coventry Hlth Care of LA Inc
No data available**

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2010 SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 1 - 216
95173 - Coventry Hlth Care of LA Inc
for Louisiana

	Line	State Code	Individual	Small Group Employer	Large Group Employer	Government Business (excluded by statute)	Other Business (excluded by statute)	Other Health	Subtotal (Cols 1 thru 6)	Uninsured Plans	Total (Cols 7 + 8)
01.1	Health premiums earned (from Part 2, Line 1.8) (premium)	LA	18,771,582	37,469,251	84,916,273	0	0	0	141,157,106		141,157,106
01.10	Other adjustments due to MLR calculations - premiums (premium)	LA	0	0	0	0	0	0	0		0
01.11	Risk revenue (premium)	LA	0	0	0	0	0	0	0		0
01.12	Net adjusted premiums earned after reinsurance (Lines 1.8+1.9+1.10+1.11) (premium)	LA	18,149,555	36,238,475	81,951,422	0	0	0	136,339,453		136,339,453
01.2	Federal high risk pools (premium)	LA	0	0	0	0	0	0	0		0
01.3	State high risk pools (premium)	LA	0	0	0	0	0	0	0		0
01.4	Premiums earned including state and federal high risk programs (Lines 1.1 + 1.2 + 1.3) (premium)	LA	18,771,582	37,469,251	84,916,273	0	0	0	141,157,106		141,157,106
01.5	Federal taxes and federal assessments (premium)	LA	236,940	473,880	1,111,794	0	0	0	1,822,614	0	1,822,614
01.6	State insurance, premium and other taxes (similar local taxes of \$0) (premium)	LA	102,276	201,659	457,607	0	0	0	761,542	0	761,542
01.7	Regulatory authority licenses and fees (premium)	LA	1,792	3,607	8,387	0	0	0	13,786	0	13,786
01.8	Adjusted premiums earned (Lines 1.4 - 1.5 - 1.6 - 1.7) (premium)	LA	18,430,574	36,790,105	83,338,485	0	0	0	138,559,164		138,559,164
01.9	Net assumed less-ceded reinsurance premiums earned (premium)	LA	-281,019	-551,630	-1,387,062	0	0	0	-2,219,711		-2,219,711
02.1	Incurred claims excluding prescription drugs (claims)	LA	11,175,632	25,378,858	59,767,409	0	0	0	96,321,898		96,321,898
02.2	Prescription drugs (claims)	LA	2,165,374	5,519,625	11,225,906	0	0	0	18,910,906		18,910,906
02.3	Pharmaceutical rebates (claims)	LA	0	0	0	0	0	0	0		0
02.4	State stop loss, market stabilization and claim/census based	LA	0	0	0	0	0	0	0		0

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	assessments (claims)										
03	Incurred medical incentive pools and bonuses	LA	0	0	0	0	0	0	0	0	0
04	Deductible fraud and abuse detection/recovery expenses (for MLR use only)	LA	2,409	2,100	5,259	0	0	0	9,768	0	9,768
05.0	Total incurred claims (Lines 2.1 + 2.2 - 2.3 - 2.4 + 3) (From Part 2, Line 2.10)	LA	13,341,006	30,898,483	70,993,315	0	0	0	115,232,804		115,232,804
05.1	Net assumed less ceded reinsurance claims incurred	LA	-320,712	-632,350	-1,213,826	0	0	0	-2,166,888		-2,166,888
05.2	Other adjustments due to MLR calculations - claims	LA	0	0	0	0	0	0	0		0
05.3	Rebates paid	LA	0	0	0	0	0	0	0		0
05.4	Estimated rebates unpaid prior year	LA	0	0	0	0	0	0	0		0
05.5	Estimated rebates unpaid current year	LA	0	0	0	0	0	0	0		0
05.6	Fee for service and co-pay revenue	LA	0	0	0	0	0	0	0		0
05.7	Net incurred claims after reinsurance (Lines 5.0+5.1+5.2+5.3-5.4+5.5-5.6)	LA	13,020,294	30,266,133	69,779,489	0	0	0	113,065,916		113,065,916
06.1	Type A. Expenses for health improvements other than Health Information Technology (improving health care quality expenses incurred)	LA	49,272	42,956	107,532	0	0	0	199,760	0	199,760
06.2	Type B. Health Information Technology expenses related to health improvement (improving health care quality expenses incurred)	LA	42,067	36,673	91,807	0	0	0	170,547	0	170,547
06.3	Total of defined expenses incurred for improving health care quality (Lines 6.1 + 6.2)	LA	91,339	79,629	199,339	0	0	0	370,307	0	370,307
07	Preliminary medical loss ratio: MLR (Lines 4 + 5.0 + 6.3)/Line 1.8	LA	1	1	1						
08.1	Cost containment expenses not included in quality of care expenses in	LA	398,513	347,422	869,720	0	0	0	1,615,655	-23,064	1,592,591

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	Line 6.3 (claims adjustment expenses)										
08.2	All other claims adjustment expenses (claims adjustment expenses)	LA	591,490	515,658	1,290,874	0	0	0	2,398,022	419,405	2,817,427
08.3	Total claims adjustment expenses (Lines 8.1 + 8.2)	LA	990,003	863,080	2,160,594	0	0	0	4,013,677	396,341	4,410,018
09	Claims adjustment expense ratio (Line 8.3 divided by Line 1.8)	LA	0	0	0	0	0	0			
10.1	Direct sales salaries and benefits (general and administrative expenses)	LA	0	0	0	0	0	0	0	0	0
10.2	Agents and brokers fees and commissions (general and administrative expenses)	LA	2,470,279	1,951,015	2,348,655	0	0	0	6,769,949	0	6,769,949
10.3	Other taxes (excluding taxes on Lines 1.5 through 1.7 and Line 14 below) (general and administrative expenses)	LA	0	0	0	0	0	0	0	0	0
10.4	Other general and administrative expenses (general and administrative expenses)	LA	1,187,410	1,237,743	5,633,930	0	0	0	8,059,083	520,290	8,579,373
10.5	Total general and administrative (Lines 10.1 + 10.2 + 10.3 + 10.4)	LA	3,657,689	3,188,758	7,982,585	0	0	0	14,829,032	520,290	15,349,322
11	Underwriting gain/(loss) (Lines 1.12 - 5.7 - 6.3 - 8.3 - 10.5)	LA	390,230	1,840,875	1,829,415	0	0	0	4,060,521		3,143,890
12	Income from fees of uninsured plans	LA								648,963	648,963
13	Net investment and other gain/(loss)	LA							1,174,023		1,174,023
14	Federal income taxes (excluding taxes on Line 1.5 above)	LA	18,271	36,471	82,654	0	0	0	137,396	0	137,396
15	Net gain or (loss) (Lines 11 + 12 + 13 - 14)	LA							5,097,148		4,829,480
16	ICD-10 implementation expenses (informational only; already included in general expenses)	LA	0	0	0	0	0	0	0	0	0

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2010 SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 1 - OTHER INDICATORS - 216

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	Line	State Code	Individual	Small Group Employer	Large Group Employer	Government Business (excluded by statute)	Other Business (excluded by statute)	Other Health	Subtotal (Cols 1 thru 6)	Uninsured Plans	Total (Cols 7 + 8)
01	Number of certificates/policies	LA	11,193	609	119	0	0	0	11,921	0	11,921
02	Number of covered lives	LA	11,193	9,947	21,445	0	0	0	42,585	0	42,585
03	Number of groups	LA		609	119	0	0	0	728	0	728
04	Member months	LA	124,042	115,541	263,309	0	0	0	502,892	0	502,892

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2010 SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 2 - 216
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	Line	State Code	Individual	Small Group Employer	Large Group Employer	Government Business (excluded by statute)	Other Business (excluded by statute)	Other Health	Total
01.1	Direct premiums written (health premiums earned)	LA	18,771,582	37,469,251	84,916,273	0	0	0	141,157,106
01.10	Net assumed less ceded premiums earned from affiliates (health premiums earned)	LA	-281,019	-551,630	-1,387,062	0	0	0	-2,219,712
01.11	Ceded premiums earned to non-affiliates (health premiums earned)	LA	0	0	0	0	0	0	0
01.12	Other adjustments due to MLR calculation - premiums (health premiums earned)	LA	0	0	0	0	0	0	0
01.13	Net premiums earned (Lines 1.8 + 1.9 + 1.10 - 1.11 - 1.12)	LA	18,490,563	36,917,621	83,529,211	0	0	0	138,937,394
01.2	Unearned premium prior year (health premiums earned)	LA	0	0	0	0	0	0	0
01.3	Unearned premium current year (health premiums earned)	LA	0	0	0	0	0	0	0
01.4	Change in unearned premium (Lines 1.2 - 1.3) (health premiums earned)	LA	0	0	0	0	0	0	0
01.5	Reserve for rate credits prior year (health premiums earned)	LA							
01.6	Reserve for rate credits current year (health premiums earned)	LA							
01.7	Change in reserve for rate credits (Lines 1.5 - 1.6) (health premiums earned)	LA							
01.8	Total direct premiums earned (Lines 1.1 + 1.4 less \$0 write offs) (health premiums earned)	LA	18,771,582	37,469,251	84,916,273	0	0	0	141,157,106
01.9	Assumed premiums earned from non-affiliates (health premiums earned)	LA	0	0	0	0	0	0	0
02.1	Paid claims during the year (direct claims incurred)	LA	12,982,520	30,205,409	70,182,782	0	0	0	113,370,711
02.10	Total incurred claims (Lines 2.1 + 2.2 - 2.3 + 2.4 - 2.5 + 2.6 - 2.7 + 2.8 - 2.9)	LA	13,341,006	30,898,483	70,993,315	0	0	0	115,232,804
02.11	Assumed incurred claims from non-affiliates (direct claims incurred)	LA	0	0	0	0	0	0	0
02.12	Net assumed less ceded incurred claims from affiliates (direct claims incurred)	LA	-320,712	-632,350	-1,213,826	0	0	0	-2,166,888
02.13	Ceded incurred claims to non-affiliates (direct claims incurred)	LA	0	0	0	0	0	0	0
02.14	Other adjustments due to MLR calculation - claims (direct claims incurred)	LA	0	0	0	0	0	0	0
02.15	Net incurred claims (Lines 2.10 + 2.11 + 2.12 - 2.13 - 2.14)	LA	13,020,294	30,266,133	69,779,489	0	0	0	113,065,916
02.2	Direct claim liability current year (direct claims incurred)	LA	1,946,296	3,762,840	8,442,756	0	0	0	14,151,892
02.3	Direct claim liability prior year (direct claims incurred)	LA	1,587,810	3,069,766	7,632,223	0	0	0	12,289,799
02.4	Direct claim reserves current year (direct claims incurred)	LA	0	0	0	0	0	0	0

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02.5	Direct claim reserves prior year (direct claims incurred)	LA	0	0	0	0	0	0	0
02.6	Direct contract reserves current year (direct claims incurred)	LA	0	0	0	0	0	0	0
02.7	Direct contract reserves prior year (direct claims incurred)	LA	0	0	0	0	0	0	0
02.8	Incurred medical incentive pools and bonuses (Lines 2.8A + 2.8B - 2.8C) (direct claims incurred)	LA	0	0	0	0	0	0	0
02.8A	Paid medical incentive pools and bonuses current year	LA	0	0	0	0	0	0	0
02.8B	Accrued medical incentive pools and bonuses current year	LA	0	0	0	0	0	0	0
02.8C	Accrued medical incentive pools and bonuses prior year	LA	0	0	0	0	0	0	0
02.9	Net healthcare receivables (Lines 2.9A - 2.9B) (direct claims incurred)	LA	0	0	0	0	0	0	0
02.9A	Healthcare receivables current year	LA	0	0	0	0	0	0	0
02.9B	Healthcare receivables prior year	LA	0	0	0	0	0	0	0
03	Fraud and abuse recoveries that reduced PAID claims in Line 2.1 above (informational only)	LA	0	0	0	0	0	0	0

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2010 SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 3A - 216**95173 - Coventry Hlth Care of LA Inc
for Louisiana**

	Line	State Code	Improve Health Outcomes	Activities to Prevent Hospital Readmissions	Improve Patient Safety and Reduce Medical Errors	Wellness and Health Promotion Activities	HIT Expenses	Total (Cols. 1 to 5)	Cost Containment Expenses	Other Claims Adjustment Expenses	General Administrative Expenses	Total Expenses (Cols. 6 to 9)
01.1	Salaries (including \$0 for affiliated services) (individual comprehensive coverage expenses)	LA	35,921	10,119	179	273	41,179	87,671	401,294	174,068	1,308,650	1,971,683
01.10	Total (1.7 to 1.9) (individual comprehensive coverage expenses)	LA	38,702	10,119	179	273	42,067	91,340	398,513	591,490	3,657,689	5,006,142
01.11	Total fraud and abuse detection/recovery expenses included in Column 7 (informational only)	LA	1,903	288	86	132	0	2,409	0	0	0	2,409
01.2	Outsourced services (individual comprehensive coverage expenses)	LA	0	0	0	0	0	0	0	0	6,458	6,458
01.3	EDP equipment and software (including \$0 for affiliated services) (individual comprehensive coverage expenses)	LA	0	0	0	0	0	0	0	114,544	121,022	235,566
01.4	Other equipment (excluding EDP) (including \$0 for affiliated services) (individual comprehensive coverage expenses)	LA	0	0	0	0	888	888	0	1,507	7,201	9,596
01.5	Accreditation and certification (including \$0 for affiliated services) (individual comprehensive coverage expenses)	LA	0					0	0	0	0	0
01.6	Other expenses (including \$0 for affiliated services) (individual comprehensive coverage expenses)	LA	2,781	0	0	0	0	2,781	-2,781	301,371	2,214,358	2,515,729
01.7	Subtotal before reimbursements and taxes (1.1 to 1.6)	LA	38,702	10,119	179	273	42,067	91,340	398,513	591,490	3,657,689	4,739,032
01.8	Reimbursements by uninsured plans and fiscal intermediaries (individual comprehensive coverage expenses)	LA	0	0	0	0	0	0	0	0	0	0

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01.9	Taxes, licenses and fees (in total, for tying purposes) (individual comprehensive coverage expenses)	LA										267,110
02.1	Salaries (including \$0 for affiliated services) (small group comprehensive coverage expenses)	LA	31,316	8,822	156	238	35,899	76,431	349,846	151,751	1,140,876	1,718,904
02.10	Total (2.7 to 2.9) (small group comprehensive coverage expenses)	LA	33,740	8,822	156	238	36,673	79,629	347,422	515,658	3,188,758	4,364,333
02.11	Total fraud and abuse detection/recovery expenses included in Column 7 (informational only)	LA	1,659	251	75	115	0	2,100	0	0	0	2,100
02.2	Outsourced services (small group comprehensive coverage expenses)	LA	0	0	0	0	0	0	0	0	5,630	5,630
02.3	EDP equipment and software (including \$0 for affiliated services) (small group comprehensive coverage expenses)	LA	0	0	0	0	0	0	0	99,859	105,506	205,365
02.4	Other equipment (excluding EDP) (including \$0 for affiliated services) (small group comprehensive coverage expenses)	LA	0	0	0	0	774	774	0	1,314	6,278	8,366
02.5	Accreditation and certification (including \$0 for affiliated services) (small group comprehensive coverage expenses)	LA	0					0	0	0	0	0
02.6	Other expenses (including \$0 for affiliated services) (small group comprehensive coverage expenses)	LA	2,424	0	0	0	0	2,424	-2,424	262,734	1,930,468	2,193,202
02.7	Subtotal before reimbursements and taxes (2.1 to 2.6)	LA	33,740	8,822	156	238	36,673	79,629	347,422	515,658	3,188,758	4,131,467
02.8	Reimbursements by uninsured plans and fiscal intermediaries (small group comprehensive coverage)	LA	0	0	0	0	0	0	0	0	0	0

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	expenses)											
02.9	Taxes, licenses and fees (in total, for tying purposes) (small group comprehensive coverage expenses)	LA										232,866
03.1	Salaries (including \$0 for affiliated services (large group comprehensive coverage expenses)	LA	78,394	22,085	390	595	89,869	191,333	875,788	379,887	2,856,014	4,303,022
03.10	Total (3.7 to 3.9) (large group comprehensive coverage expenses)	LA	84,462	22,085	390	595	91,807	199,339	869,720	1,290,874	7,982,585	10,925,462
03.11	Total fraud and abuse detection/recovery expenses included in Column 7 (informational only)	LA	4,154	629	188	288	0	5,259	0	0	0	5,259
03.2	Outsourced services (large group comprehensive coverage expenses)	LA	0	0	0	0	0	0	0	0	14,094	14,094
03.3	EDP equipment and software (including \$0 for affiliated services (large group comprehensive coverage expenses)	LA	0	0	0	0	0	0	0	249,982	264,120	514,102
03.4	Other equipment (excluding EDP) (including \$0 for affiliated services (large group comprehensive coverage expenses)	LA	0	0	0	0	1,938	1,938	0	3,289	15,715	20,942
03.5	Accreditation and certification (including \$0 for affiliates services (large group comprehensive coverage expenses)	LA	0					0	0	0	0	0
03.6	Other expenses (including \$0 for affiliated services) (large group comprehensive coverage expenses)	LA	6,068	0	0	0	0	6,068	-6,068	657,716	4,832,642	5,490,358
03.7	Subtotal before reimbursements and taxes (3.1 to 3.6)	LA	84,462	22,085	390	595	91,807	199,339	869,720	1,290,874	7,982,585	10,342,518
03.8	Reimbursements by uninsured plans and fiscal intermediaries (large group comprehensive	LA	0	0	0	0	0	0	0	0	0	0

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	coverage expenses)											
03.9	Taxes, licenses and fees (in total, for tying purposes) (large group comprehensive coverage expenses)	LA										582,944

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2010 SUPPLEMENTAL HEALTH CARE EXHIBIT - PART 3B - 216
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	Line	State Code	Improve Health Outcomes	Activities to Prevent Hospital Readmissions	Improve Patient Safety and Reduce Medical Errors	Wellness and Health Promotion Activities	Total (Cols. 1 to 4)
01.1	HIT expenses (individual comprehensive coverage expenses)	LA	33,228	5,031	1,507	2,301	42,067
01.2	Other than HIT expenses (individual comprehensive coverage expenses)	LA	38,701	10,119	179	273	49,272
02.1	HIT expenses (small group comprehensive coverage expenses)	LA	28,968	4,386	1,313	2,006	36,673
02.2	Other than HIT expenses (small group comprehensive coverage expenses)	LA	33,740	8,822	156	238	42,956
03.1	HIT expenses (large group comprehensive coverage expenses)	LA	72,517	10,980	3,288	5,022	91,807
03.2	Other than HIT expenses (large group comprehensive coverage expenses)	LA	84,462	22,085	390	595	107,532
04.1	Subtotal HIT expenses (Lines 1.1 + 2.1 + 3.1)	LA	134,713	20,397	6,108	9,329	170,547
04.2	Subtotal other than HIT expenses (Lines 1.2 + 2.2 + 3.2)	LA	156,903	41,026	725	1,106	199,760
04.3	Total (Lines 4.1 + 4.2)	LA	291,616	61,423	6,833	10,435	370,307

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